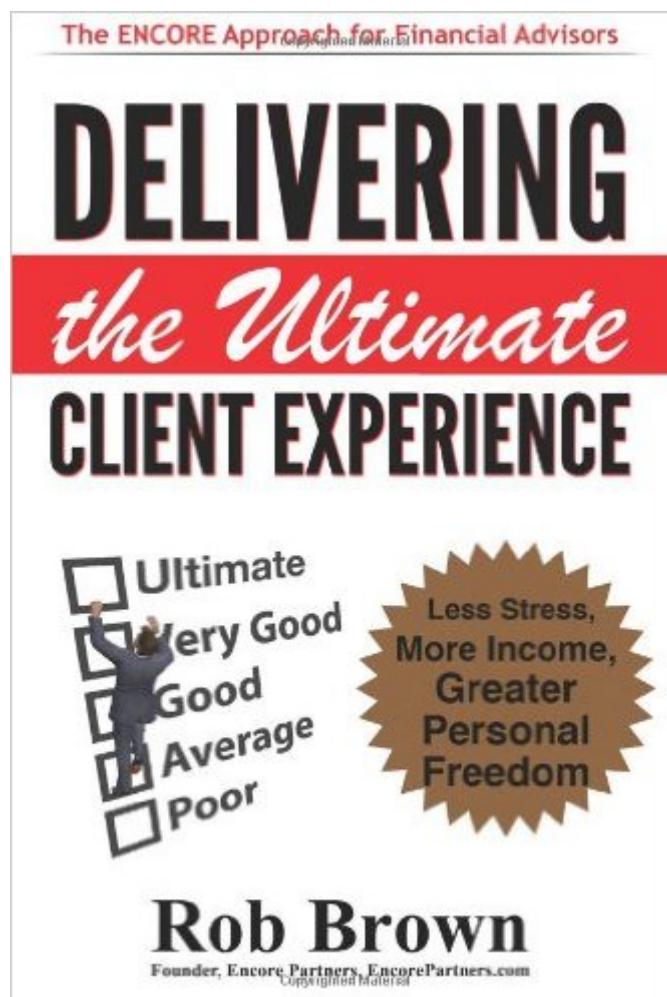


The book was found

Delivering The Ultimate Client Experience: Less Stress, More Income, Greater Personal Freedom



Synopsis

In "The ENCORE Approach for Financial Advisors: Delivering the Ultimate Client Experience," Rob Brown, founder of Encore Partners Founder lays out a surprisingly straightforward, step-by-step approach advisory firms and broker-dealers can follow to re-energize business and move to the highest level of success. Walking the reader through a precise process for "Delivering the Ultimate Client Experience," the book utilizes unique information design principles to ensure that you climb quickly up the learning curve to happier clients, more freedom, and greater profits.

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